

## Message Text

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PAGE 01 KABUL 02428 191214Z

51

ACTION NEA-09

INFO OCT-01 ISO-00 EB-07 EA-06 /023 W

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O P 191130Z APR 75

FM AMEMBASSY KABUL

TO AMCONSUL HONG KONG NIACT IMMEDIATE

USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 2209

AMEMBASSY TEHRAN

LIMITED OFFICIAL USE KABUL 2428

E.O. 11652: NA

TAGS: BEXP, BMEP, AF

SUBJECT: MAJOR EXPORT PROJECTS: HERAT AND KANDAHAR TEXTILE  
FACORIES; KANDAHAR CEMENT FACTORY

REF: A) KABUL 7828; B) KABUL 2325

1. BEGIN UNCLASSIFIED. IN MEETING WITH ENGINEER TOUFIQI  
ECONOFFS LEARNED THAT GOA ANXIOUS TO HAVE BIDS FOR KANDAHAR  
AND HERAT TEXTILE FACTORIES AND KANDAHAR CEMENT FACTORY NOT  
LATER THAN APRIL 21.

2. TURNER CONSTRUCTION COMPANY HAS EXPRESSED INTEREST THESE  
THREE PROJECTS. J. ROGER TURNIER OF HONG KONG OFFICE VISITED  
KABUL EARLY APRIL. ROGER KUPFER OF NEW YORK OFFICE HAS  
CORRESPONDED WITH TOUFIQI.

3. FOR HONG KONG: PLEASE CONTACT TUNRIER AND ASK IF HE  
PREPARED TO BID ON AY OF THREE PROJECTS. TOUFIQI NEEDS ONLY  
LUMP SUM TURNKEY FIGURE WITH SPECIFICS TO BE DISCUSSED LATER.

4. FOR USDOC: PLEASE CONTACT KUPFER IN NEW YORK. HE SENIOR  
VP, TURNER CONSTRUCTION COMPANY, 150 EAST 42ND STREET, NYC.  
EXPLAIN URGENCY OF BIDDING SOOONEST FOR REASONS PRESENTED  
REF B. END UNCLASSIFIED

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5. BEGIN LIMITED OFFICIAL USE. POST AWARE OF HEAVY  
COMPETITION FOR TEXTILE FACTORY PROJECTS. AMATEX, JAPANESE  
AND GERMAN FIRMS HAVE BID. WE FEEL TURNER'S BEST CHANCE  
IS ON CEMENT FACTORY TURNKEY CONSTRUCTION. ECONOFF MET WITH  
TOUFIQI TODAY. POST HERETOFORE UNAWARE THIS PROJECT WOULD BE  
DISCUSSED WITH IRANIANS. PRE-FEASIBILITY STUDY COMPLETED BY  
FRENCH FIRM INDICATES 1,600 TON PER DAY FACTORY ECONOMICALLY  
VIABLE. TOUFIQI SEEKS TURNKEY BID FROM TURNER ENCOMPASSING  
PLANT DESIGN, CONSTRUCTION SUPERVISION, PRICE OF MACHINERY AND  
EQUIPMENT, AND TRAINING OF PLANT PERSONNEL. PLEASE URGE  
TURNER TO PROVIDE AT LEAST BALLPARK COST ESTIMATE BY C.O.B.  
APRIL 21 SO GOA CAN DISCUSS PROJECT WITH IRANIANS. END LOU.  
ELIOT

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## Message Attributes

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**To:** HONG KONG COM  
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